



SALES ADVISOR

One of the biggest project management and development companies on the Balearic Islands is looking for a highly motivated Sales Advisor to become a key member of an international dynamic team. The position includes a wide range of support functions that you can manage in a flexible and proactive way with a high level of professionalism.

Job Tasks and Responsibilities

- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)
- Maintain and update listings of available properties
- Promote sales through advertisements, open houses and listing services
- Remain knowledgeable about real estate markets and best practices
- Other duties as assigned

Key Competencies

- Proven track of successful sales record
- Excellent verbal and written communication skills. Fluent Spanish and German required. English a very big advantage.
- Excellent management and prioritising skills
- Competent computer skills
- Aptitude at problem solving
- Motivation, attention to detail, flexibility and reliability, efficiency
- Team player attitude.